

New Vendor Profile

COMPANY INFORMATION & REPRESENTATION	
Vendor:	Remit to Address:
Vendor Rep:	
Phone:	Fax:
Broker:	Address:
Broker Rep:	
Phone:	Fax:
ORDER REQUIREMENTS & PRICING	
Minimum Order:	Delivery Fees: <input type="checkbox"/> Yes \$_____ <input type="checkbox"/> No
Lead Time:	Bracket Pricing:
Payment Terms:	Pick-up Allowance:
F.O.B. Points:	First Order Extended Terms: <input type="checkbox"/> Yes <input type="checkbox"/> No
EXPECTATIONS & NEEDS	
Golbon Supplier: <input type="checkbox"/> Yes <input type="checkbox"/> No	PO Transmission: <input type="checkbox"/> Email <input type="checkbox"/> EDI <input type="checkbox"/> Fax
New Product Guarantee: <input type="checkbox"/> Yes <input type="checkbox"/> No	Email:
Feature Allowances: <input type="checkbox"/> Yes <input type="checkbox"/> No	Fax:
Bill Back Method: <input type="checkbox"/> Deduct <input type="checkbox"/> Check	Supplier Review: <input type="checkbox"/> Quarterly <input type="checkbox"/> Annually
SALES & MARKETING SUPPORT	
Marketing Program: <input type="checkbox"/> Yes <input type="checkbox"/> No	Product Training: <input type="checkbox"/> Yes <input type="checkbox"/> No
Trade Show: <input type="checkbox"/> Yes <input type="checkbox"/> No	Sales Team Presentation: <input type="checkbox"/> Yes <input type="checkbox"/> No
Bookings: <input type="checkbox"/> Yes <input type="checkbox"/> No	DSR Spiffs: <input type="checkbox"/> Yes <input type="checkbox"/> No
Promotional Schedule: <input type="checkbox"/> Yes <input type="checkbox"/> No	Customer Rebates: <input type="checkbox"/> Yes <input type="checkbox"/> No
Product Sampling: <input type="checkbox"/> Yes <input type="checkbox"/> No	Customer Coupons: <input type="checkbox"/> Yes <input type="checkbox"/> No
POS Materials: <input type="checkbox"/> Yes <input type="checkbox"/> No	
PROTECTION	
Proof of insurance: <input type="checkbox"/> Yes <input type="checkbox"/> No	HACCP: <input type="checkbox"/> Yes <input type="checkbox"/> No
USDA Food & Safety Grant of Inspection: <input type="checkbox"/> Yes <input type="checkbox"/> No	<i>*Update certificate when applicable.</i>
Signature:	Date: